

Atelier Découverte

Où situer les solutions Argus &
Voyanta dans votre suite de
logiciels d'entreprise?

08 février 2018



Le monde de l'immobilier s'ouvre avec FIDJI

Agenda

- FIDJI introduction
- FIDJI standard overview

- Argus introduction
- AE demo
- Q/R session



Who is FIDJI ?



Les ateliers découverte FIDJI

A non-profit association

- Created in early 2009 by real estate professionals
- Organised with a board of directors, business panels and working groups

The sole objective being :

to make FIDJI the market standard that will help its users improve performance while saving time and money.

FIDJI is an independent association supported solely by membership dues.

Who is FIDJI ?



Laurent TERNISIEN

President of the Association FIDJI
CEO of BNP Paribas Real Estate Investment Management (BNP Paribas REIM)



Eric BOUVIER

Secrétaire Général de l'Association FIDJI



Ludovic DODON

Vice-président de l'Association FIDJI
Responsable des fonction transverses pour MAAF, MMA, GMF
chez [Covéa immobilier](#)



Guillaume FIASTRE

Vice président de l'association FIDJI en charge de l'international
Président de [TALIANCE](#)



Carine DASSE

Trésorière de l'Association FIDJI
Vice Président, Client coverage France
[MSCI - IPD France & Europe du Sud](#)

THE BOARD

A non-profit association

- Created in early 2009 by real estate professionals
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The sole objective being :

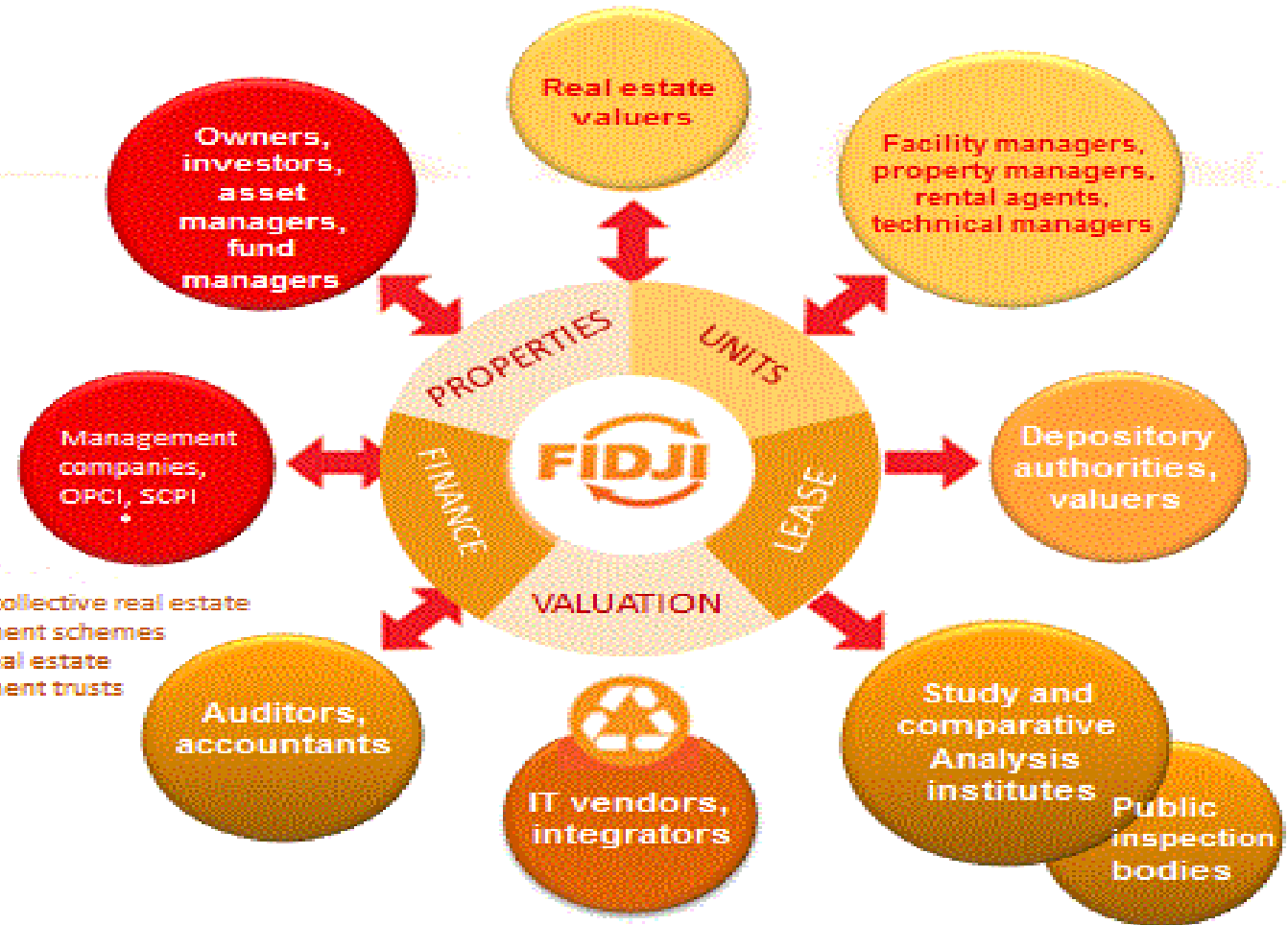
to make FIDJI the market standard that will help its users improve performance while saving time and money.

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What is FIDJI?

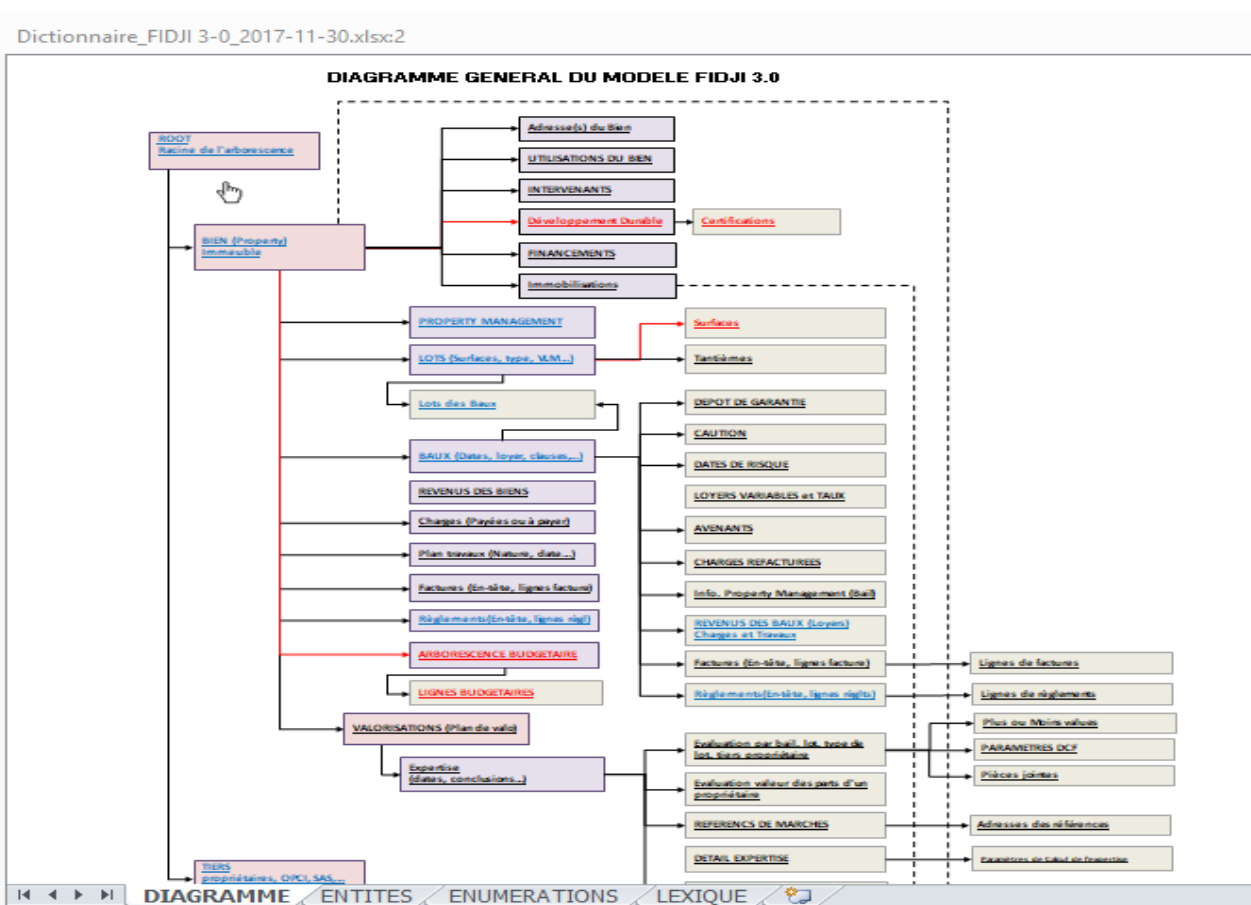
- FIDJI is the French standard for **exchanging real estate data** amongst the industry's actors:
- Investors, real estate companies, users
- Asset, property and facility managers
- Real estate valuers, trustees
- Market research organisations, MSCI



FIDJI

FIDJI is also...

A framework for structuring your information system – a Real Estate dictionary



Dictionnaire_FIDJI 3-0_2017-11-30.xlsx:1

	A	B	C	D	
	ENTITES	N° ordre	Balise	Attribut	
1	ENTITES				
2	ROOT	0		Racine du fichier XML	Entité Racine
10	BIEN	0	AST	Biens	Entité décrivant
			PRT	Lots	Le lot constitué - les lots de g généralemen - les lots de c
	LOTS				
87		0			
122	↳ TANTIEMES	0	aPE	Tantièmes	Liste des tant
130	↳ SURFACES	0	aSF	Surfaces du lot	Cette entité p
	BAIL				
			LEA	Baux	Le bail consti dehors des o Dans le cadre que les baux:
134		0			
184	↳ LOTS DU BAIL	0	aLP	Lots du bail	Liste des LOT
192	↳ DEPOT DE GARANTIE	0	aCA	Dépôts de garantie	Montant de G
197	↳ CAUTIONS	0	GUA	Cautions	Cette entité p
206	↳ DATES DE RISQUES	0	aRI	Dates de risques	Dates d'éché
212	↳ LOYERS VARIABLES	0	aVR	Loyers variables	Loyer variabl
219	• TAUX	0	aAM	Montant et taux	Paliers du loy
	↳ AVENANTS		aEN	Avenants	Cette entité p Pour une moc référerenc so
224		0			
232	↳ CHARGES REFACTUREES	0	aRE	Charges refacturées	Cette entité p
243	↳ INFORMATIONS PROPERTY MANAGEMENT	0	aRP	Information Property Management	Information d
	REVENUS, CHARGES, TRAVAUX (CALCUNIT)				
		0	gCU	CALCUNIT	Entité généric Cette entité p également d L'unité de ca • Les paramè • Les séries d Tous les mon
248					
260	↳ PARAMETRES DE CALCUL	0	aCP	Paramètres de calcul	Cette entité e
	• RATIOS		aRA	Ratios	décrire des p
285		0			
289	↳ DONNEES RESULTANTES	0	aRD	Données résultantes	Entité destiné
	ARBORESCENCE BUDGETAIRE		gBT	Arbrescence budgétaire	Cette entité p renoumeme

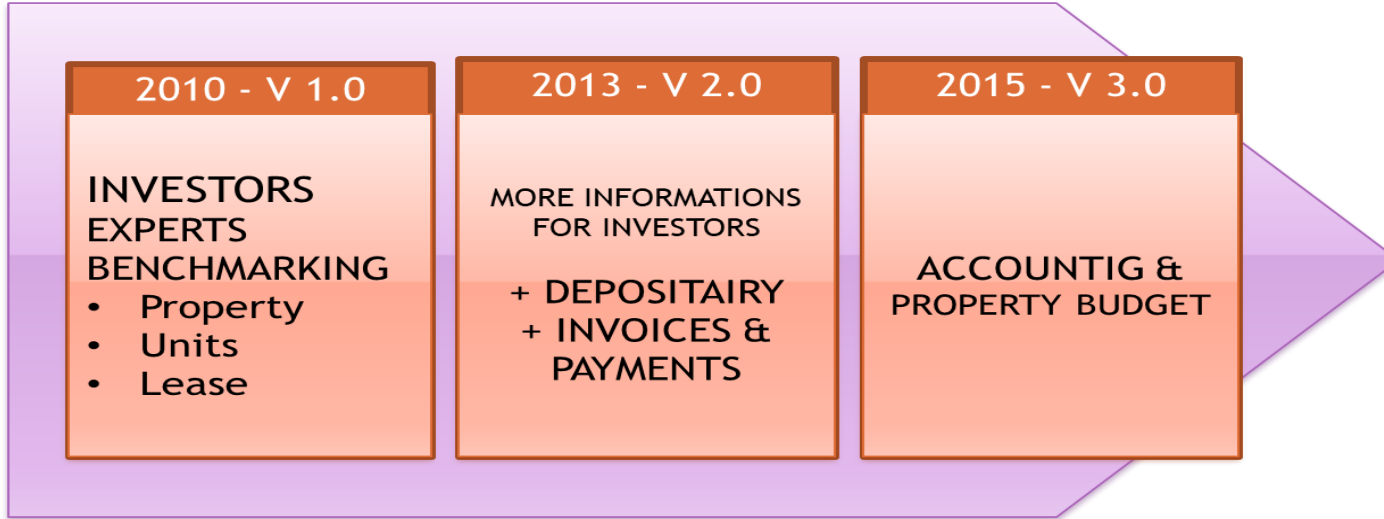
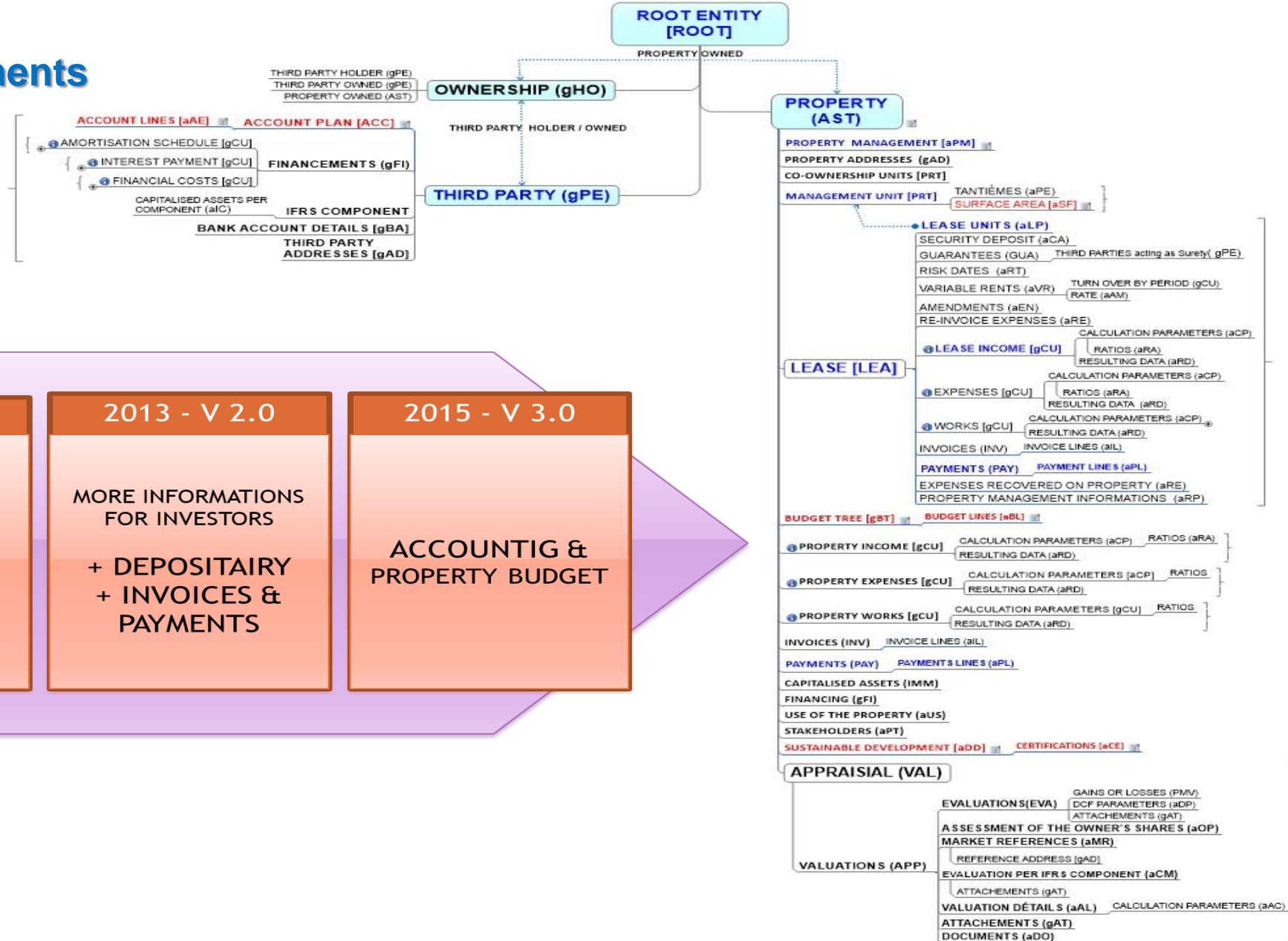
DIAGRAMME ENTITES ENUMERATIONS LEXIQUE

The FIDJI association consists of major real estate industry players







FIDJI

The FIDJI MODEL will celebrate its 10th anniversary in 2019 – a quick overview of main enhancements



Who is FIDJI compliant?

CAPACITE DES SYSTEMES D'INFORMATION A UTILISER FIDJI * Adhérents FIDJI				
	PRODUITS	EDITEURS	Fidji Compliant	Sens du flux
GESTION	Global Asset ** [FinAsset-FinExpert]	TALIANCE* 	●	Import/Export
	ALTAIX	SOPRA-STERIA*	●	Export
	ULIS		●	Import
	PREMIANCE **	CASSIOPAE* 	●	Import/Export
	ESTIA		●	Export
	ThetraWin **	SEIITRA 	●	Export
	Even	EGIDE Informatique*	●	Export
	YARDI		Spécifique	Export
	SAP		Spécifique	Export
REPORTING	Alhambra	HERDIA* 	●	Import
	SAFIR FIDJI **		●	Import/Export



FLOW CHART PROPERTY MANAGER & REAL ESTATE INVESTORS

SOCIETY	Role	Software	Type	ISSUER OR RECIPIENT
PROPERTY MANAGERS				
BNP PARIBAS RE-PM	ISSUER	ALTAIX	INVESTISSEUR	COVEA IMMOBILIER
UNIBIENS (C. A. Immobilier)	ISSUER	THETRAWIN	INVESTISSEUR	AMUNDI C.A.INVESTISSEMENT
CUSHMAN & WAKEFIELD PM	ISSUER	YARDI	INVESTISSEUR	BNP REIM
ICADE PM	ISSUER	ALTAIX	INVESTISSEUR	DEUTCH BANK
	ISSUER	ALTAIX	INVESTISSEUR	COVEA IMMOBILIER
LOISELET DAIGREMONT	ISSUER	SPECIFIQUE	INVESTISSEUR	AGRICA
SAVILLS	ISSUER	PREMIANCE	INVESTISSEUR	GENERALI
	ISSUER	PREMIANCE	INVESTISSEUR	UNION INVESTMENT
TELMMA PROPERTY GROUP	ISSUER	ESTIA	INVESTISSEUR	SWISSLIFE
REAL ESTATE INVESTORS				
ADP - Aéroports de Paris	ISSUER	SAP	BENCHMARKING	MSCI - IPD
AFFINE	ISSUER	PREMIANCE	EXPERT	CBRE VALUATION CREDIT FONCIER BNP Expertise
ALTAREA	ISSUER	ALTAIX	BENCHMARKING	MSCI - IPD
BNP PARIBAS REIM	RECIPIENT	SPECIFIQUE	PROPERTY	CUSHMAN & W
	ISSUER	FINASSET	EXPERT	Vers les experts
			DEPOSITAIRE	BNP SECURITIES SERVICES
COVEA Immobilier Asset Management	RECIPIENT	ULIS	PROPERTY	ICADE PM
	RECIPIENT	ULIS	PROPERTY	BNP PARIBAS REPM
GENERALI REAL ESTATE	ISSUER & RECIPIENT	FINASSET	EXPERTS	CREDIT FONCIER BNP EXPERTISE CATELLA CBRE Valuation ROUX REAL ESTATE VALUATION DTZ
LA FRANCAISE AM	ISSUER & RECIPIENT	PREMIANCE	EXPERT	CBRE VALUATION CREDIT FONCIER BNP Expertise CUSHMAN & W
PERIAL AM	ISSUER	PREMIANCE	BENCHMARKING	MSCI - IPD

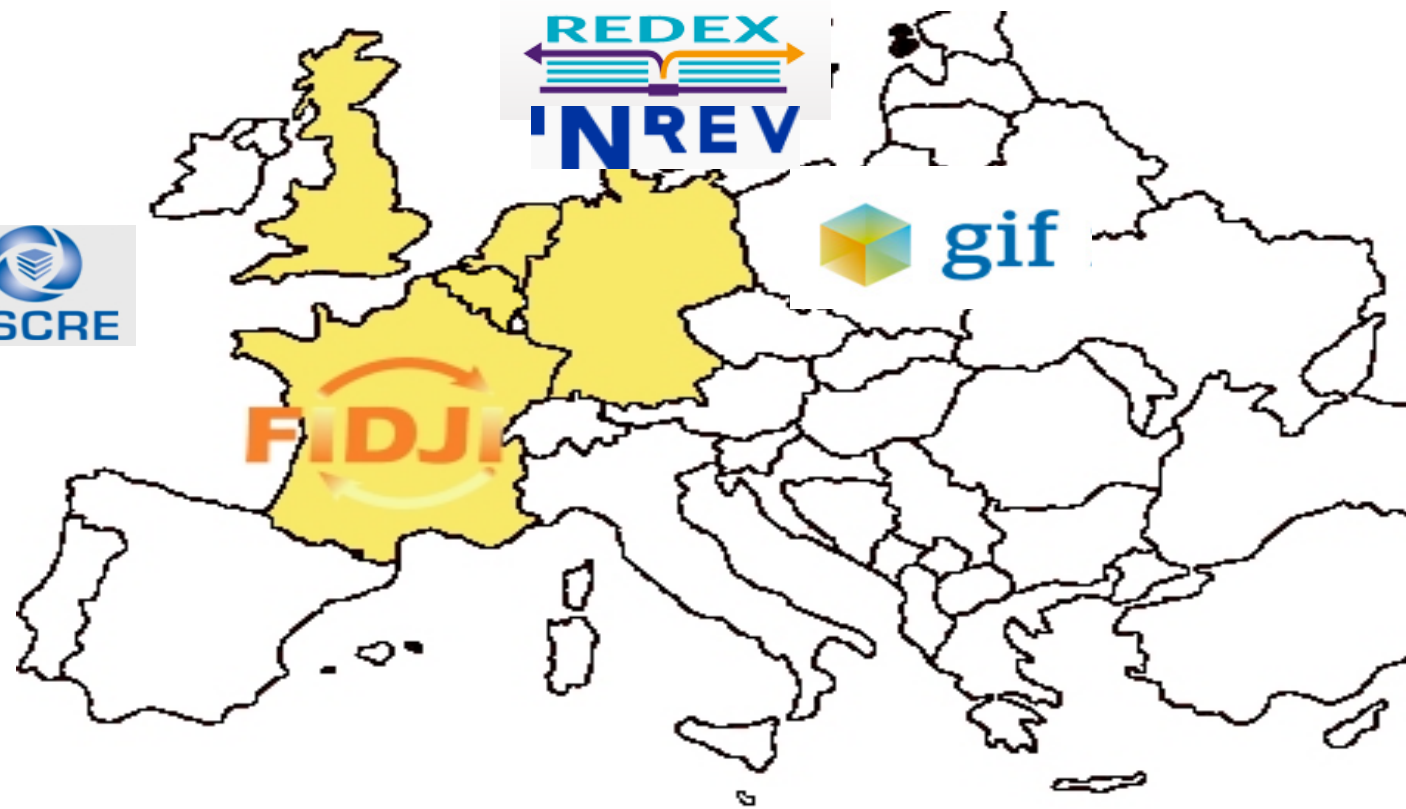
FIDJI FLOW CHART - PROPERTY EXPERT & BENCHMARKING

SOCIETY	Role	Software	Type	ISSUER OR RECIPIENT
PROPERTY EXPERTS				
CATELLA VALUATION ADVISORS	RECIPIENT	FINEXPERT	INVESTISSEUR	GENERALI
CBRE Valuation	RECIPIENT & ISSUER	FINEXPERT	INVESTISSEUR	LA FRANCAISE GENERALI
	RECIPIENT & ISSUER		INVESTISSEUR	AFFINE
CREDIT FONCIER EXPERTISE	RECIPIENT & ISSUER	FINEXPERT	INVESTISSEUR	LA FRANCAISE GENERALI
	RECIPIENT & ISSUER		INVESTISSEUR	AFFINE
CUSHMAN & W Expertise	RECIPIENT & ISSUER	FINEXPERT	INVESTISSEUR	LA FRANCAISE
ROUX REAL ESTATE VALUATION	RECIPIENT	FINEXPERT	INVESTISSEUR	GENERALI
BNP EXPERTISE	RECIPIENT & ISSUER	FINEXPERT	INVESTISSEUR	GENERALI LA FRANCAISE AM
	RECIPIENT & ISSUER	FINEXPERT	INVESTISSEUR	AFFINE
DTZ Expertise	RECIPIENT	FINEXPERT	INVESTISSEUR	GENERALI
AUDIT - BENCHMARKING				
BNP SECURITIES SERVICES	RECIPIENT	ACCESS	INVESTISSEUR	BNP REIM LA FRANCAISE
IPD An MSCI Brand	RECIPIENT	SPECIFIQUE	INVESTISSEUR	AMUNDI GENERALI LA FRANCAISE PERIAL AM

International cooperation with IREDEC



Since 2016 IREDEC launched an international collaboration for the real estate standards data exchange. The goal is to enable Real Estate data exchanges between investors and their international partners.





FIDJI Association
08/02/2018

AltusAnalytics
SOFTWARE | DATA | CONNECTIVITY



AltusGroup

Fidji Association

Fiji is a common language that formalizes the exchange of quantitative and qualitative information between the various players in the real estate market



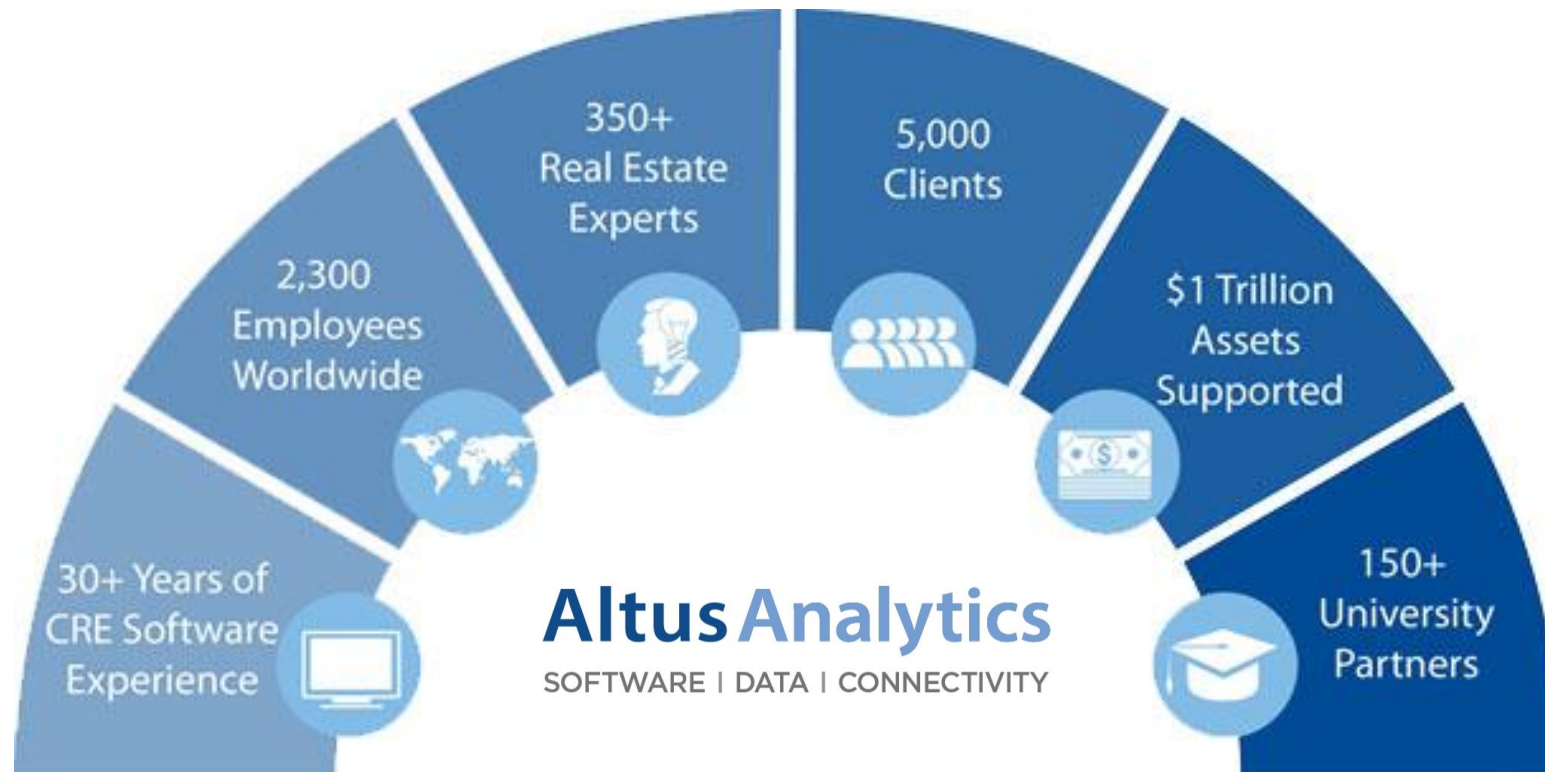
ARGUS Enterprise is the global standard for property valuation and most comprehensive asset and portfolio management solution in the world. Trusted by leading investment firms to value property, secure capital, manage assets, and generate wealth.

Why Altus

Connecting the global commercial real estate industry



Altus Group At a Glance



Our Solutions

Market Leading Software, Data and Advisory Services

ARGUS Enterprise

Valuation, Asset & Portfolio Management

Investment Analysis, Acquisition & Disposition

Sensitivity & Scenario Analysis

Budgeting and Forecasting

Performance Reporting

ARGUS Developer

Development Feasibility & Time Scaling

Scenario Analysis

Financial Structures

Cost Control & Project Monitoring

Investor Returns Forecasting

Voyanta

Data Collection & Aggregation

Data Validation

Portfolio Analytics

Self Service Reporting

ARGUS Enterprise Integration

Advisory

Valuation Management

Due Diligence

Market Research

Benchmarking Analysis

Performance Attribution

ARGUS Enterprise – Off The Shelf

Valuation ▪ Asset & Portfolio Management ▪ Investment Analysis ▪ Sensitivity Analysis ▪ Budgeting



Office



Industrial



Retail



Leisure



PRS



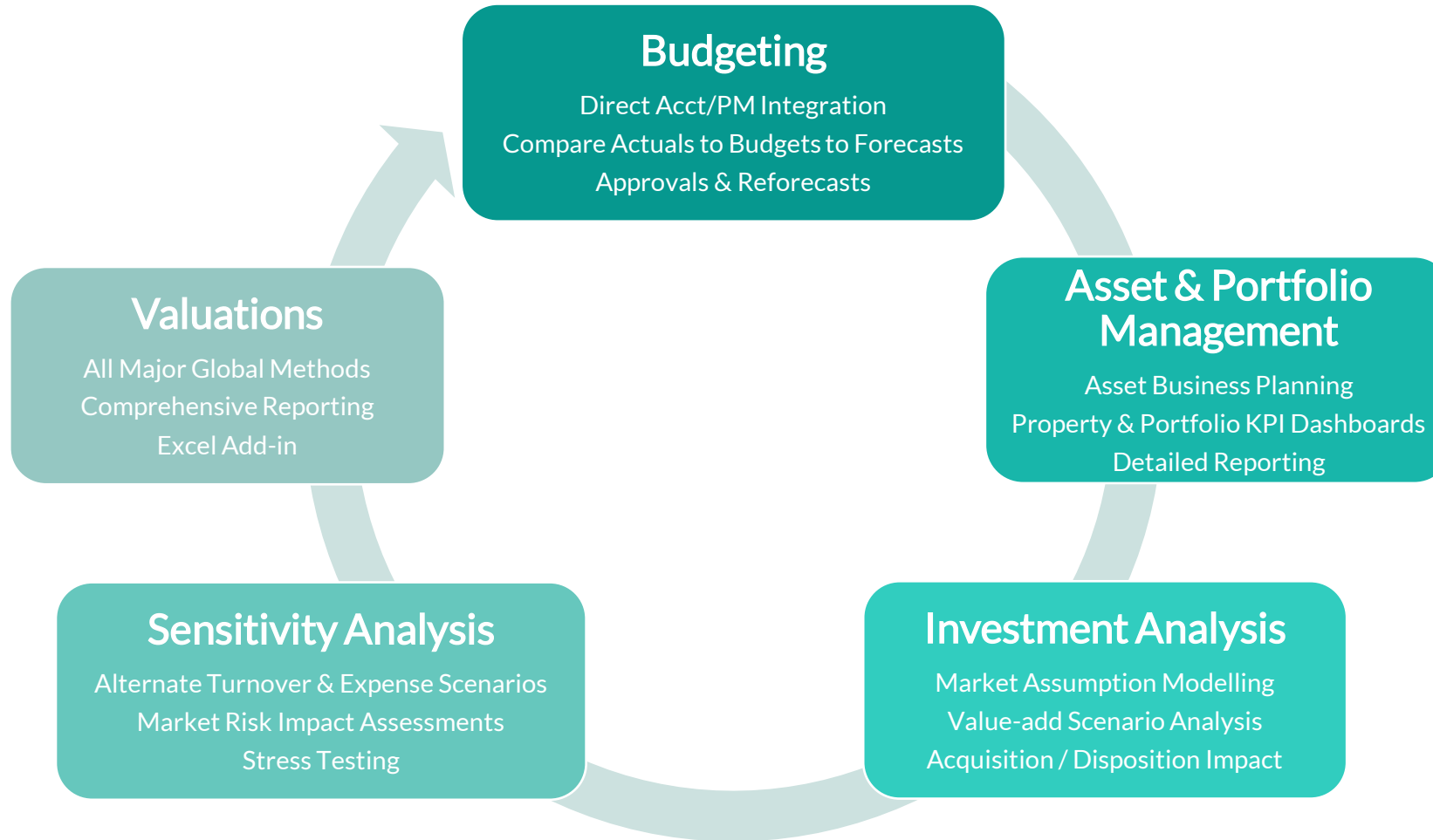
Care Homes



Hotels



Alternatives



Global Industry Standard for CRE



Trusted partner to premier global REITs, financial institutions, brokers, lenders and assets managers

ARGUS Voyanta

Data Management ▪ Validation ▪ Business Intelligence ▪ Data Warehouse

“Your single version of the truth”



Collection



Consolidation



Reporting



Analysis



Integration



All Of Your Data In One Place

Consolidate data from any source, internal or external, into a centralized single source of the truth.

[FIND OUT MORE](#)



Information You Can Rely On

Make fact based decisions, with confidence, knowing that your analysis is based on complete and accurate information.

[FIND OUT MORE](#)



Powerful Analytics

Access your data any time, any place, with flexible online dashboards and reports and powerful MS Excel integration.

[FIND OUT MORE](#)



The Power Of The Cloud

Quick and low cost implementation, no maintenance headaches.

[FIND OUT MORE](#)

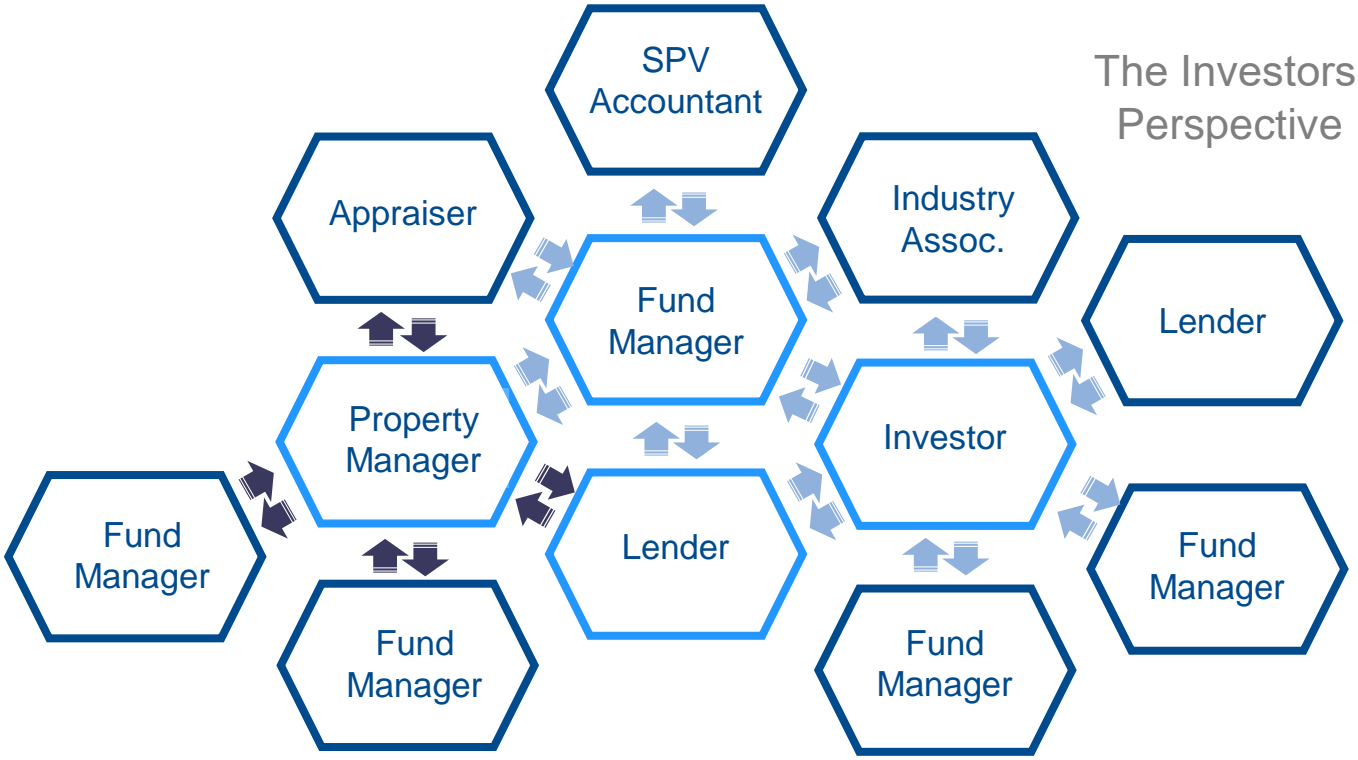


Security And Peace Of Mind

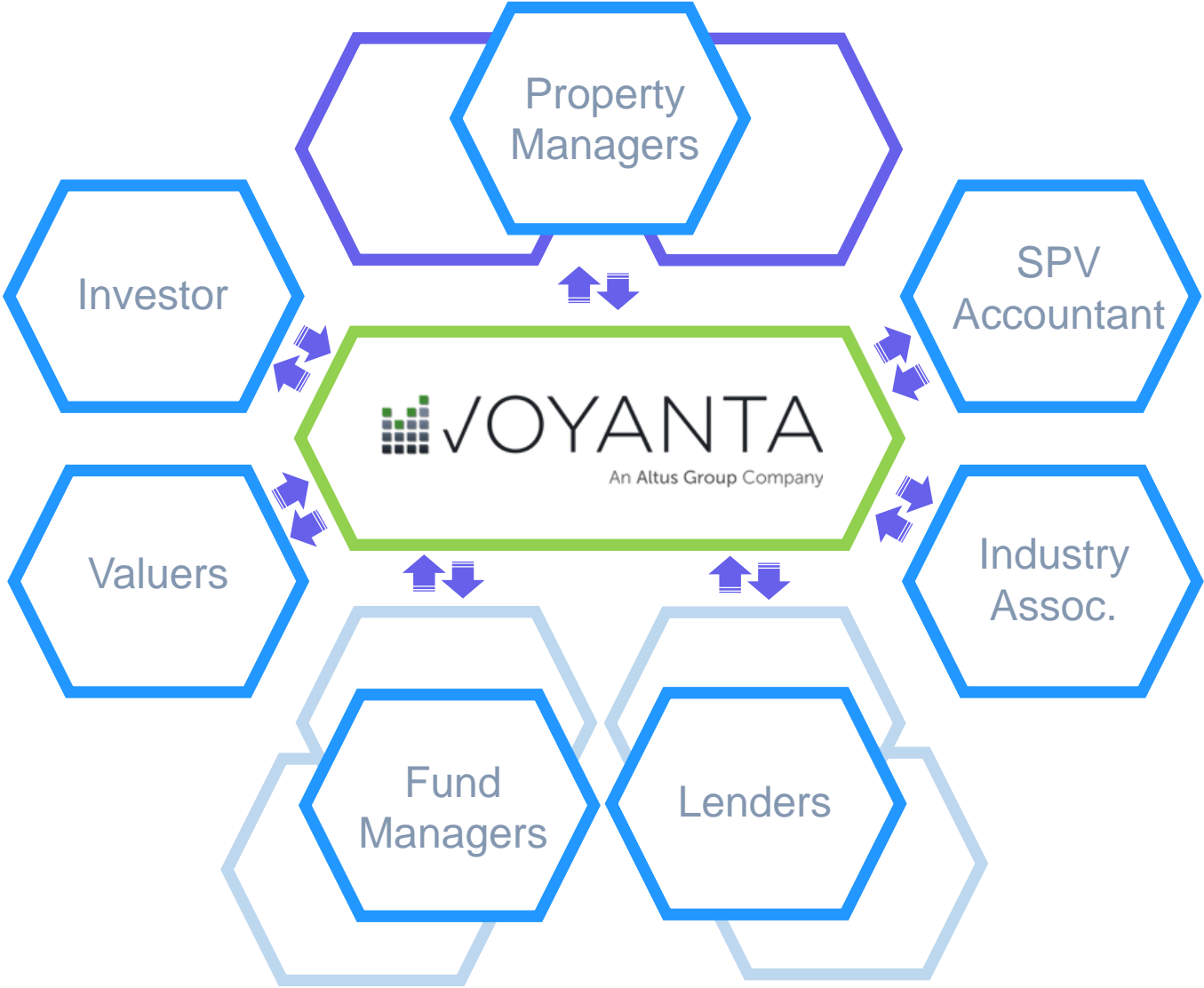
Certified and audited to the ISO-27001 security standard.

[FIND OUT MORE](#)

Voyanta: The Data Problem in Real Estate



Voyanta The Data Solution in Real Estate

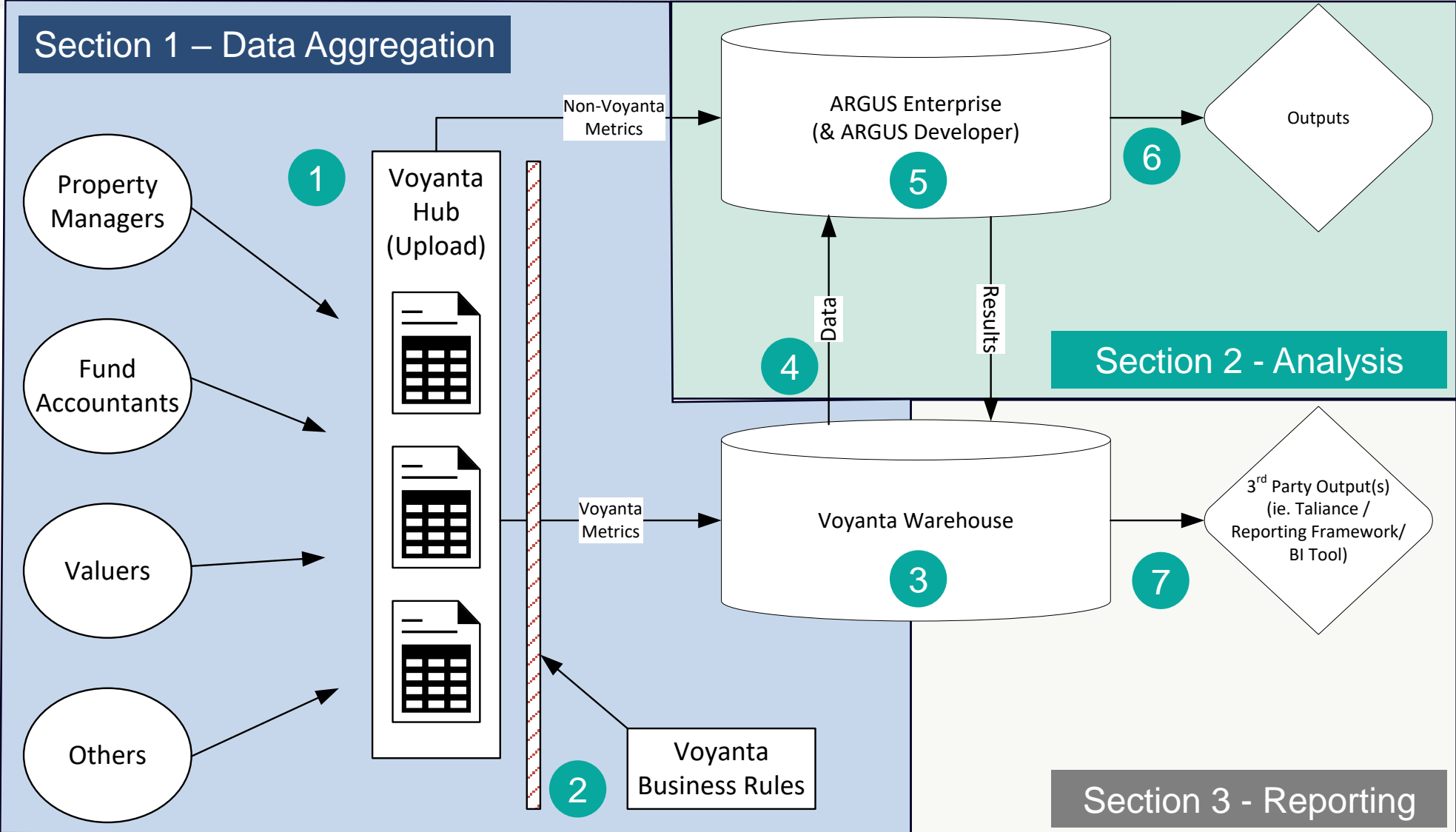


The world's leading real estate companies use Voyanta.



We are proud to serve customers who collectively manage over \$300B of real estate

Altus Analytics Solution



Contact Us

Have any questions?

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